



Execution Quality Summary Statement of 2020 on Execution Arrangements for CFDs.

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1. ABOUT SM CAPITAL MARKETS LTD

SM CAPITAL MARKETS LTD (hereafter the “Company”) is an Investment Firm **incorporated** and registered under the laws of the Republic of Cyprus, with a certificate of Registration number HE 346068, SM CAPITAL MARKETS LTD is authorized and regulated by the Cyprus Securities and Exchange Commission (hereafter the “CySEC”) under the license number 339/17.

2. PURPOSE

This Document which called Execution Quality Summary Statement (hereinafter the **EQSS**) sets out the technical standards for the annual publication by investment firms of information on the identity of execution venues and on the quality of execution.

The EQSS is a summary of the analysis and conclusions the Company drew from its detailed monitoring of the quality of execution obtained on the execution venues where it executed all client orders during the year 2019, covering a full year cycle (the year under review).

This Document shall be reviewed and accordingly updated on an annual basis and shall reflect the data of the previous year.

3. APPLICABLE REGULATIONS

This document is issued pursuant to, and in compliance with the requirements of Directive 2014/65/EU of the European Parliament and of the Council of 15 May 2014 on markets in financial instruments (‘**MiFID II**’) and the investment services Law of CySEC (**87(I)/2007**).

The purpose of this Document is to ensure the Company’s Compliance with the Commission’s Delegated Regulation (EU) 2017/576 (‘**RTS 28**’) as well as Section 9 of the Questions and Answers Document of the European Securities and Markets Authority (‘ESMA’) issued on 11 October 2016 with reference ESMA/2016/1454 with respect to the provision of CFDs and other speculative products to retail investors.

In this Document, we collectively refer to all the above legislations, regulations and guidelines as ‘**Regulations**’.

4. BEST EXECUTION FACTORS AND CRITERIA

The Company takes all sufficient steps to act in the best interest of its Customers when executing Customer’s Orders and obtain the best possible result for Customers taking into account the following factors when dealing with Customers Orders: price, cost, speed, likelihood of execution and settlement, size, market impact or any other consideration relevant to the execution of an order.

The Company does not consider the above list exhaustive and the order in which the above factors are presented shall not be taken as priority factor. The Company when executing Clients’ Orders is required under the relevant regulatory framework to assign a relative importance on the following execution factors:

- 4.1 PRICE:** For any given CFD, the Company will quote two prices: the higher price (ASK) at which the Client can buy (go long) that CFD, and the lower price (BID) at which the Client can sell (go short) that CFD. Collectively, the ASK and BID prices are referred to as the Company's price. The difference between the lower and the higher price of a given CFD is the spread. Such orders as Buy Limit, Buy Stop and Stop Loss, Take profit for opened short position are executed at ASK price. Such orders as Sell Limit, Sell Stop and Stop Loss, Take profit for opened long position are executed at BID price. The Company's price for a given CFD is calculated by reference to the price of the relevant underlying asset, which the Company obtains from third party external reference sources. The Company's prices can be found on the Company's website and/or trading platforms. The Company updates its prices as frequently as the limitations of technology and communications links allow. The Company reviews its third party external reference sources in frequent periods to ensure that the data obtained continues to remain competitive.
- 4.2 COSTS:** For opening a position in some types of CFDs the Client may be required to pay commission and/or financing fees, the amount of which is disclosed on the Company's website and/or trading platforms. Commissions may be charged either in the form of a percentage of the overall value of the trade or as fixed amounts. In the case of financing fees, the value of opened positions in some types of CFDs is increased or reduced by a daily financing fee "swap rate" throughout the life of the contract. Financing fees are based on prevailing market interest rates, which may vary over time. Details of daily financing fees applied are available on the Company's website and/or trading platforms. For all types of CFDs that the Company offers, the commission and financing fees are not incorporated into the Company's quoted price and are instead charged explicitly to the Client account.
- 4.3 SPEED OF EXECUTION:** The Company places a significant importance when executing Client's Orders and strives to offer high speed of execution within the limitations of technology and communication links.
- 4.4 LIKELIHOOD OF EXECUTION:** The Company may not be able to execute the order at the best available price or the transaction may fail to complete as stated in our Order Execution Policy. Although the Company strives to execute all orders placed by the clients, it reserves the right to decline an order of any type or execute the order at the first available market price.
- 4.5 LIKELIHOOD OF SETTLEMENT:** The CFDs offered by the Company do not involve the delivery of the underlying asset, so there is no settlement as there would be for example if the Customer had bought shares.
- 4.6 SIZE OF ORDER:** The minimum size of an order may be different for each asset type and/or financial instrument. A Lot is unit measuring the transaction amount and it is different for each type of Financial Instrument. Please refer to the website and/or platform for the value of minimum size of an order or minimum Lot for a given CFD type. The Company reserves the right to decline an order as explained in the Client Agreement entered with the Client.

4.7 MARKET IMPACT: Some market factors may affect rapidly the Company's quoted price of the Financial Instruments. These factors may, in turn, affect some of the other execution factors listed above. The Company takes all reasonable steps to obtain the best possible result for its Clients.

For details on how each factor is assessed ex ante when executing clients' orders please refer to the Company's **Order Execution Policy**.

Where the client provides the Company with a specific instruction in relation to his/her/it order or any part of it, including selection of execution venues, the Company will execute that order in accordance with those specific instructions and, in doing so, it will have complied with its obligations to provide the best possible results to the extent that those instructions are followed.

5. CONFLICT OF INTEREST

Execution Venues are the entities with which the orders are placed or to which the Company transmits orders for execution. For the purposes of the orders submitted to the Company by the client, as mentioned above the Company acts as Principal on the client's behalf at all times. Even where the Company transmits the orders for execution to third party liquidity providers, the Company remains the sole counterparty to your trades. Should the client decide to open a position in a financial instrument with the Company, then that open position may only be closed with the Company. The Company implements and has in place sufficient measures to manage and/or mitigate such conflicts. For additional information please refer to the **Company's Conflict of Interest Policy**.

6. PAYMENTS OR NON-MONETARY BENEFITS BETWEEN THE COMPANY AND ITS EXECUTION VENUES

The Company adds a mark-up on the spread of the underlying CFD as received from its execution venues prior to offer it to its Clients.

The quoted price includes any spread and/ or margin above the price at which the Company may be able to transact in the market. We may take into account a number of factors in quoting a price, including the following:

- The risk that the Company assumes under the transaction
- Operational costs
- Counterparty, capital and funding related costs
- Fees and costs that arise during the execution and lifetime of the transaction
- The level of service provided to the Client
- Other factors specific to the Client
- Any pre-agreed fee/ spread charges

The relative contribution of each of these factors may vary from transaction to transaction. It is the responsibility of the Client to determine whether or not to accept the quoted all-in-price

7. CHANGE IN THE LIST OF EXECUTION VENUES

The Company has proceeded with the following changes / additions in the list of Execution Venues during the year under review:

8. CLIENT CATEGORIZATION AND ORDER EXECUTION

Clients who as per the 'Client Categorization Policy' were classified as Retail Clients and Professional Clients are falling under the scope of the aforesaid Regulations, while Eligible Counterparties do not as per the abovementioned policy.

The order execution does not differ according to the client categorization and does not treat the two categories of clients differently, i.e. retail and professional clients.

For 2020, the Company offered its services only to Retail, Professional Clients, Eligible Counterparties and Professional Clients on request

9. ASSESSMENT OF THE QUALITY OF EXECUTION

The Company monitored the effectiveness of its Order Execution Policy during the year under review and relevant order execution arrangements in order to identify and implement where necessary the appropriate measures. The Company in a constant basis reviews its order execution arrangements so as to provide best execution for its clients on a continuous basis.

The Company takes into account several factors when executing client's orders such as but not limited to the price, costs, speed of execution. The Company monitors its execution arrangements on an ongoing basis by selecting appropriate samples of orders executed and evaluating the samples as described below:

- a) Evaluation of Execution Quality:
 - Price Latency
 - Speed of Execution
 - Frequency and Duration of Price Freezing
 - Depth of Liquidity
 - Price Transparency
 - Re-quotes
- b) Comparing prices relayed by price feed providers with the prices quoted by the Company
- c) Monitor Slippage on a regular basis to identify whether is asymmetric or not
- d) Monitor IT infrastructure (responsiveness of interfaces used, adequate integration with data providers, etc.)

The Company's control functions (compliance function and internal audit) scrutinize the monitoring procedure and the actions taken by the Company's senior management. The Company's control functions present any findings to the Company's Board of Directors, at least annually, for further actions that maybe is necessary to be implemented.

10. REPORT ON EXECUTION VENUES

The information presented below refers to the top five (5) execution venues in terms of trading volumes used by the Company for executing the orders of retail clients and professional clients. The information refers to the asset class of Contracts for Differences (CFDs) for the year 2019.

The Company's execution venues during 2019 were:

No.	Execution Venue	Country of Establishment	Commencement of the relationship with the Company
1	TradeTech Alpha Limited	United Kingdom	04-11-2019
2	Black Pearl Securities Limited	United Kingdom	22-07-2019
3	Cresco Capital Markets (UK) Limited	United Kingdom	28-11-2019
4	CFH Clearing Limited	United Kingdom	06.03.2020

Based on Annex II of the Commission Delegated Regulation (EU) 2017/576

Information on the top five execution venues during 2020 for PROFESSIONAL CLIENTS	
Class of Instrument	Contracts for Differences (CFDs)
Notification if <1 average trade per business day in the previous year	N

Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
CFH Clearing Limited (LEI: 549300FSY1BKNGVUOR59)	0.001%	0.001%	0%	0%	0%
Cresco Capital Markets (UK) Limited (LEI: 2138002M7NA9URHXJ117)	55.53%	55.53%	0%	0%	0%
TadeTech Alpha Limited (LEI:2138003C3AQBXS54WM47)	0.33%	0.33%	0.00%	0.00%	0.00%
BP Prime is Black Pearl Securities Limited (LEI: 213800FDA9H1T5HTLC19)	44.14%	44.14 %	0.00%	0.00%	0.00%

Information on the top five execution venues during 2020 for RETAIL CLIENTS					
Class of Instrument	Contracts for Differences (CFDs)				
Notification if <1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Cresco Capital Markets (UK) Limited (LEI:2138002M7NA9URHXJ117)	100.00%	100.00%	0%	0%	0%

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The Company carries assessment and monitoring on a continuous basis of the financial institutions used as liquidity providers in order to ensure that the best possible result is provided to Clients.

The Company's control functions (Compliance and Internal Audit) on a regular basis analyze the monitoring procedure conducted by the Brokerage and the actions taken by the Company's senior management if any and report to the Board the findings.

From the monitoring conducted when comparing instruments throughout the year we have concluded that 'pricing' had been consistent throughout the reporting period. Pricing had also been consistent when compared with instruments of other financial institutions which offer CFDs and the trading costs that the clients suffered were considered low and closed to the standard market charges. Periodic reviews have also shown an 'Average execution time' of 74.04 ms which is considered adequate and low and an overall negative Net Slippage of 17.62%. Total percentage of trades with slippage was 36.75%; 19.13% being positive; 17.62% being negative which is considered adequate, fair and almost symmetric.

The Company considers that the execution quality obtained on the execution venues where it executed its client's orders in 2020 is adequate and in high standard. In case a deviation occurs, which can be identified soon following on a continuous basis assessments and monitoring, regarding the execution quality obtained from the execution venues used, the Company will immediately rectify the issue and do the necessary steps in order to provide the best possible result to its clients, thus achieved best execution to its client.